

Message Text

UNCLASSIFIED

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E.O. 11652 N/A

TAGS: BPRO, UR

SUBJECT: REQUEST FOR PROPOSAL FROM RICHMOND MFG. CO.

USDOC FOR BEWT/TDAD/PIGGOT OR LUCYK

1. PLEASE INFORM RICHMOND MFG. CO., ASHLAND, OHIO 44705 (TEL: 419-869-7107), THAT V/O SOYUZVNESHSTROYIMPORT WOULD LIKE THEIR PROPOSAL FOR FOUR HYDRAULIC HORIZONTAL EARTH BORING MACHINES CAPABLE OF MAKING HOLES 60 METERS LONG AND 1.72 METERS IN DIAMETER. MACHINES MUST OPERATE IN MINUS 40 TO PLUS 40 CELSIUS TEMPERATURE RANGE BUT NOT IN UNUSUALLY HARD SOILS.
2. PLEASE ADVISE WHETHER FIRM PLANS TO SUBMIT PROPOSAL. IF RESPONSE POSITIVE, SUGGEST MATERIAL BE SENT TO COMMERCIAL OFFICE VIA APO FOR DELIVERY TO FTO.
3. COMMENT: BORING MACHINERY IS ORDINARILY HANDLED BY METALLURG-IMPORT OR MASHINOIMPORT. SOYUZVNESHSTROYIMPORT (SVSI) IS PROBABLY PLACING THIS ORDER AS PART OF ITS RESPONSIBILITIES FOR ORENBURG PIPELINE CONSTRUCTION PROJECT IF EQUIPMENT DESTINED FOR USE BY EASTERN EUROPEAN WORK CREWS BUILDING PIPELINE. SVSI IS SUPPOSED TO EVALUATE PROPOSALS IN COOPERATION WITH PRODUCT-ORIENTED FTO, BUT ITS OFFICIALS HAVE NOT HESITATED TO SEEK THEIR OWN DIRECT CONTACTS WITH FOREIGN FIRMS.
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